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Attention: Hazard Communication Coordinator

Re: Product Material Safety Data Sheets

Dear Sir or Madam:

We receive numerous requests for Material Safety Data Sheets (MSDS's). We assume that these request have been made in order to comply with the Federal (OSHA) Hazard Communication Standard, 29 CFR, 1910.1200, and/or the NJ Worker and Community Right to Know Act, VRK001 and VRK002 short form.

Please be advised that it is our understanding that the products, which we supply to you, so long as they are used for the purposes, intended and as reflected in the purchase orders, qualify as "articles" under both the federal standard and the state statute. An "article" is defined in the federal standard as follows:

"Article" means a manufactured item: (i) Which is formed to a specific shape or design during manufacture; (ii) which has end use function(s) dependant in whole or in part upon it's shape or design during end use; and (iii) which does not release, or otherwise result in exposure to, a hazardous chemical under normal conditions of use.

29 CFR 1910.1200 (C). The definition of an article in the state statute is the same.

It is our understanding that those of our products made in response to your request are formed to a specific shape or design during manufacture, do have end use functions dependant in whole or in part upon their shape or design during end use, and do not release or otherwise result in exposure to hazardous chemicals under conditions of use anticipated at the time of your order. Under these circumstances, no MSDS is available or required by OSHA.

If you anticipate using any of our products in a manner which is not consistent with the above understanding, or which would change a shape during end use, or which might release or result in exposure to any hazardous chemical, please contact us promptly to appraise us of the situation. For your reference, enclosed are MSDS sheets of the two main components in our manufacturing process of medium pressure mercury lamps. These MSDS sheets are typical of those supplied by our vendors.

If you have any questions regarding the forgoing, you may direct them to Dennis A. Losco. Thank you for your continuing cooperation, and we look forward to the continuation of our business relationship with you.

Sincerely,

Dennis A. Losco